



## Board of Aldermen Request for Action

**MEETING DATE:** 6/4/2024

**DEPARTMENT:** Finance/Administration

**AGENDA ITEM:** Resolution 1362, Renewal of Allo Avid Communications (VoIP) Agreement

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**REQUESTED BOARD ACTION:**

Motion to approve Resolution 1362, renewing a contract with Allo (Avid Communications) for Voice Over Internet Protocol Services.

**SUMMARY:**

Allo (Avid Communications) has presented a service order renewal to the City for the provision of VoIP (Voice Over Internet Protocol) services. The renewal provides a three-year agreement. The opportunity to renew retains our current monthly rate of \$420 for VoIP (Voice Over Internet Protocol) services only. In addition to VoIP Services, Allo also handles the City's firewalls and unifi access points for the City's network security that is included in the monthly bill.

Per the City's Purchasing Policy, staff contacted three other businesses for phone service quotes. For price comparison, the tabulation only includes the monthly phone service costs. The following quotes for VoIP service only were obtained:

- ALLO (Avid Communications) \$420/monthly
- Spectrum \$747.40/monthly
- GoTo \$749.48/monthly
- AT&T \$810.51/monthly

Based on the quotes received, staff is recommending renewing the three-year agreement with Allo (Avid Communications) for VoIP Services and related network security.

**PREVIOUS ACTION:**

The Board first approved the original agreement with Avid Communications June 19, 2018 and renewed it on August 17, 2021.

**POLICY OBJECTIVE:**

Click or tap here to enter text.

**FINANCIAL CONSIDERATIONS:**

Click or tap here to enter text.

**ATTACHMENTS:**

- |  |  |
|--|--|
| <input type="checkbox"/> Ordinance             | <input checked="" type="checkbox"/> Contract |
| <input checked="" type="checkbox"/> Resolution | <input type="checkbox"/> Plans               |
| <input type="checkbox"/> Staff Report          | <input type="checkbox"/> Minutes             |
| <input type="checkbox"/> Other:                |  |

## **RESOLUTION 1362**

### **A RESOLUTION RENEWING A CONTRACT WITH ALLO (AVID COMMUNICATIONS) FOR VOICE OVER INTERNET PROTOCOL SERVICES**

**WHEREAS**, the City previously awarded a contract to Avid Communications for the provision of Voice Over Internet Protocol (VoIP) Services over a three-year period; and,

**WHEREAS**, Avid Communications has provided satisfactory service over the three-year period and has presented a renewal for Voice Over Internet Protocol Services at a lower annual cost;

**NOW THEREFORE, BE IT RESOLVED BY THE BOARD OF ALDERMEN OF THE CITY OF SMITHVILLE, MISSOURI:**

**THAT** a contract is hereby awarded to ALLO (Avid Communications) and the Mayor is hereby authorized to execute a three-year agreement.

**PASSED AND ADOPTED** by the Board of Aldermen and **APPROVED** by the Mayor of the City of Smithville, Missouri, the 4<sup>th</sup> day of July 2024.

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Damien Boley, Mayor

ATTEST:

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Linda Drummond, City Clerk



# City of Smithville

4/24/2024  
Proposal ID: 13081

## Service Order : Phone and Network Renewal

### Monthly Recurring Charges

Item	Memo	Unit Price	Quantity	Total
Vigilant 365 Firewall 80F		\$215.00	1	\$215.00
AvidFirewall NG Tier 1 40F	Removed Admin	\$65.00	4	\$260.00
Analog line		\$20.00	3	\$60.00
Virtual DID		\$5.00	1	\$5.00
FAX server line		\$5.00	1	\$5.00
Per User Charge		\$10.00	33	\$330.00
48-port Gig POE Ethernet switch		\$50.00	2	\$100.00
Unifi Access Point AC Pro Rental		\$15.00	8	\$120.00
Per User Charge	Non User	\$5.00	4	\$20.00
MaX Softphone		\$0.00	3	\$0.00
PreTax Monthly Charges Total				\$1,115.00
Estimated Taxes				\$30.74
Monthly Charges Total				\$1,145.74

### One-Time Charges

Item	Memo	Promo	Unit Price	Quantity	Total
<input type="checkbox"/> Customer selects services listed on this page					
One-Time Charges Total					\$0.00
Estimated Taxes					\$0.00
One-Time Charges Total					\$0.00

Customer Approval:

Signature \_\_\_\_\_ Printed Name \_\_\_\_\_ Date \_\_\_\_\_

Avid Approval:

Signature \_\_\_\_\_ Printed Name \_\_\_\_\_ Date \_\_\_\_\_

This Service Order executed under and incorporates terms of the Master Service Agreement (MSA) as if MSA fully set forth herein.  
Services listed above provided under 3-year agreement beginning on the installation date.

Please Note: This proposal is valid for 30 days. 50% of one-time charges due upon signing and the rest at installation.

**\$2000 credit towards services with renewal and Technical Services agreement.**

Service Location  
107 W Main St  
Smithville MO 64089

Questions on this proposal? Contact: Nikki Fisher (816) 994-7065 nfisher@avidphone.com